

The RSAWEB logo is positioned in the top left corner. It features the text "RSAWEB" in a white, sans-serif font. A stylized white arc is positioned over the "A", connecting the "R" and "S" and the "W" and "E".

**RS**A**WEB**

# BUSINESS

Your digital  
journey

CONNECTING TOMORROW

## Who is RSAWEB

Established in 2001, RSAWEB is a founder managed business with a passion for helping South Africans navigate technology.

Our core network has an intercontinental footprint and partnerships with global technology and software vendors which enables delivery of a full suite of ICT products and services to your business.

Working with you, the incredible team of skilled experts here at RSAWEB use our strong product portfolio to build solutions that help you solve problems, identify opportunities for growth, reduce risk, comply with industry regulations and manage the costs of your technology spend.

Your digital journey starts here.

2020

By the year 2020 customer experience will overtake price and product as the key brand differentiator.

- A Progress Report, Walker

## BUSINESS SERVICES

### CONNECTIVITY



Build **unique solutions** to solve your **digital challenges**.

### CLOUD



### MOBILE



### IoT



### SECURITY



# Connectivity

- Dedicated Fibre (up to 10Gbps)
- Broadband
- FTTB
- SDWAN
- VPLS/MPLS
- VoIP
- LoRaWAN™
- Microwave

Fast & resilient

Local peering & caching

Low latency

Whether you're looking for fast, **reliable internet connectivity** or want to get your entire business on a simplified network, we've got you covered.

99.9%

Uptime SLA

Zero

Contention ratios

80%

Nodes have been upgraded to 4 hour UPS up time to handle loadshedding

"Fast, reliable connectivity improves productivity and enables use cases that were impossible before."

- SafariNow

[Read the Case study](#)



# Cloud

Manage, scale and automate your business systems and improve cost management. Our team of certified engineers will find the best solution to your challenges.



With up to 80 percent of enterprise already multicloud, figuring out what to transform upon is more complex and challenging than ever.  
- Microsoft's Leigh Madden told TechCrunch



50% of the Fortune 100 trust New Relic to make the world's software run - New Relic

## • Virtual Data Centre

- Infrastructure as a service
- Multi data centre architecture
- VMware cloud service provider

## • Hyperscale

- Microsoft CSP
- AWS Partner

## • Data Management

- Backup and Disaster Recovery as a service supported by Veeam

## • SaaS

- New Relic
- Cloudflare

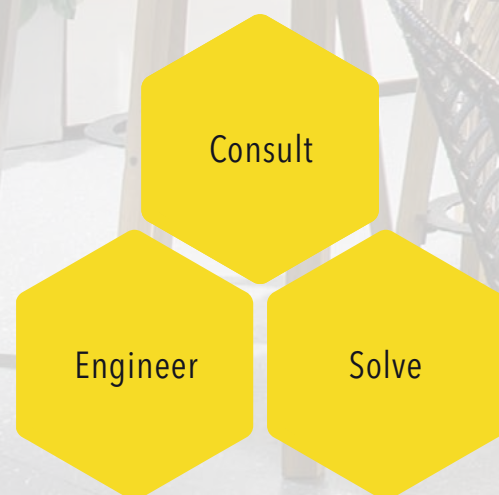
## • Mobile Data Management

### • LTE Enabled Mobile Data

### • Dual Networks

- MTN
- Vodacom

### • Private APN and Enterprise APN Services



"VDC has provided us with the capability to configure a platform that allows anyone to deploy a payroll system by using our web-based wizard, instantly. This is a game-changer for us, and the market."

- Greatsoft

[Read the Case study](#)

# Mobile

Simplify your company's Mobile Data with our **industry leading mobile data management dashboard** – manage SIM cards, users and groups; set caps and view data usage. Anywhere, anytime!



"The number of connected things in use will go up to 25 billion by 2021, from 14.2 billion in 2019".  
- Gartner



of organisations agree that a mobile workforce is an enabler of business and talent strategies - 2018 Deloitte Global Human Capital Trends Survey



"RSAWEB's Mobile Data tool is so useful it has now become the backbone of our business."

- Olarm

[Read the Case study](#)



# IoT

Invest in your future with RSAWEB's end-to-end IoT and LoRaWAN™ solutions.

IoT technology creates endless possibilities and opportunities.



Real-time data



Control



Manage Risk



Report

## END-TO-END IoT SOLUTIONS

IoT technology creates **endless possibilities** and **opportunities**. Access real-time data, manage and respond to vital metrics, ensure compliance and control, and collect key data streams.



### DATA VISUALISATION

- Real-time data is visualised as an inbound stream.
- Dashboard views can be set according to configured parameters.
- Data can be analysed for custom visualisation.



### IoT PLATFORM

Harness the power of IoT with RSAWEB's safe and secure management and data aggregation platform.



### CONNECTIVITY

RSAWEB provides access to national LoRaWAN™ network with backhaul across South Africa.



### GATEWAYS

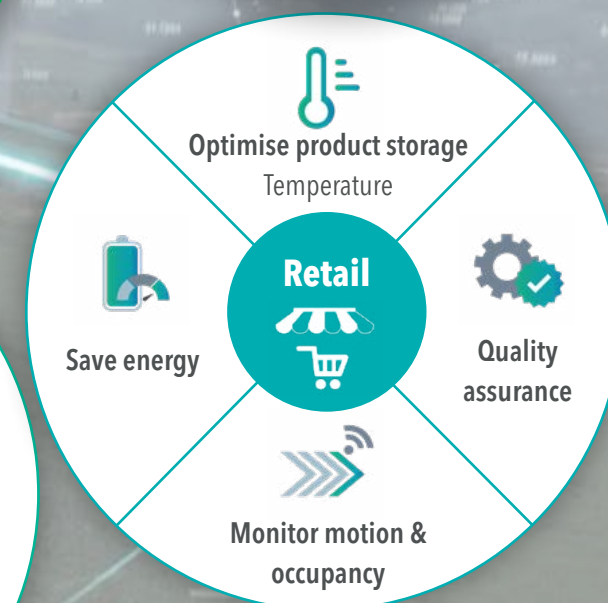
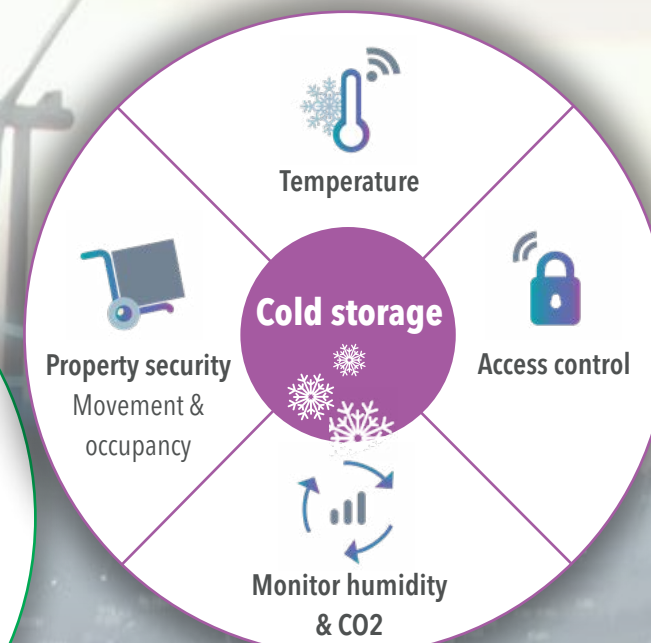
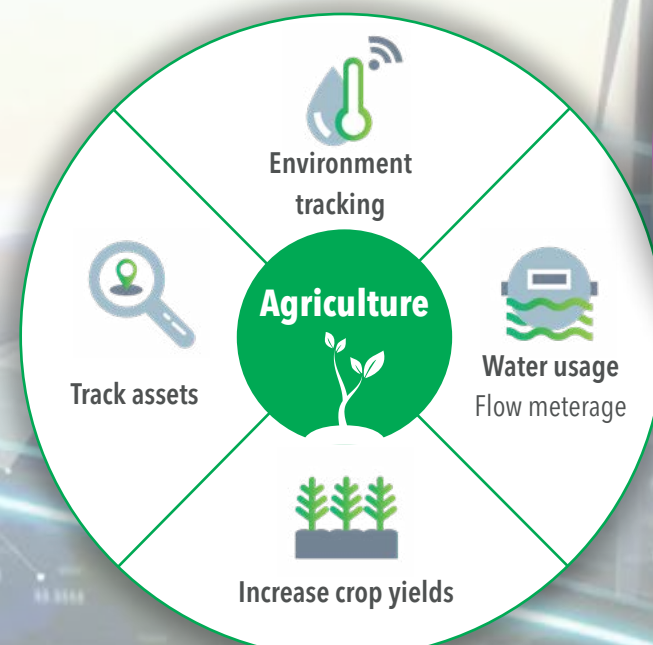
RSAWEB partners with global brands providing reliable LoRaWAN™ and ICASA certified gateways for both indoor and outdoor use.



### DEVICES

RSAWEB's IoT devices are fit for purpose and ruggedized for outdoor use in harsh environments. Devices are all safety rated and tested as well as ICASA certified.

## USE CASES



"The best way to predict your future is to create it!"

- Abraham Lincoln

[Learn More](#)



# Security

**Secure your investments**  
by mitigating the daily risk of attack.  
Your data remains conveniently  
accessible without sacrificing  
essential security and sovereignty.

84%

84% of organisations  
say traditional security  
solutions don't work in cloud  
environments. - Comcast  
Business 2019 Tech  
Trends

1400

The average organisation faces  
1400 cyber attacks in 1 week .  
- IBM

- **Fortigate**
  - Perimeter security
  - Unified threat management
  - Web application firewall
- **Cloudflare**
  - DDoS protection
- **Veeam**
  - Intelligent data management
- **Backup and Disaster recovery**

Cyber-crime  
prevention



## Partner Program

[partner@rsaweb.net](mailto:partner@rsaweb.net)

Leverage our expertise,  
technology and infrastructure to  
help you grow or supplement your  
existing services.

Let us help turn your visionary idea  
into a thriving business.

### Wholesale:

Expand your product offering  
without the capital expenditure  
required for infrastructure.

### Reseller:

Free up time for sales and  
maximise your profits while we  
manage core services.

### Affiliate:

Earn commission for your leads.  
It's a great way to earn passive  
income as we handle everything  
from sales to support.

"RSAWEB has been instrumental in the success of our solution. We value the personal relationships that we have built with the management and tech teams over the years. By providing consultancy services alongside world-class infrastructure from day one, they have allowed us to deliver our solution in record time."

- 1Identity

# Customer Service

Our **Service Operations Centre (SOC)** provides all our business customers with **direct access to customer support**.

No automated answers, call queues or waiting for escalations – you have a direct line of contact to your **personal account manager** who is specifically trained to help your business.

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